
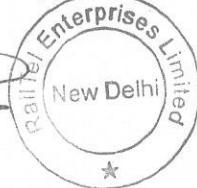


RAILTEL ENTERPRISES LIMITED									
MoU Assessment Format for CPSEs under Construction/Reconstruction for the year 2016-17 (Post Pre-Negotiation meeting)									
Part-A									
Sl. No.	Evaluation Criteria	Documentary Evidence	Unit	Weight	MoU Target 2016-17				
					Excellent	V.Good	Good	Fair	Poor
					100	80	60	40	20
1	Project related parameters								
(a)	Physical Achievement								
(i)	New orders from customers/order booking	LOA	Rs. Cr	15	30	28.50	27.08	25.72	24.44
(ii)	Adding of new customers	LOA	No.	15	5	4	3	2	1
(b)	Financial Achievement								
(i)	Revenue from operations	Annual Report	Rs. Cr	15	20.00	19.00	18.05	17.15	16.29
(ii)	Profit after Tax	Annual Report	Rs. Cr	15	1.78	1.70	1.61	1.53	1.45
(c)	Regulatory Achievement								
(i)	Obtaining IP-1 registration from DOT	Registration certificate	Date	5	Jul, 16	Sep, 16	Nov, 16	Jan, 17	Mar, 17
(ii)	ISO Certification	Registration certificate	Date	5	Nov, 16	Dec, 16	Jan, 17	Feb, 17	Mar, 17
(d)	Project Implementation								
(i)	50% implementation of Rajasthan Project (Network connectivity in Schools)	Project Report	Date	10	Nov, 16	Dec, 16	Jan, 17	Feb, 17	Mar, 17
2	Other Parameters								
(a)	Creation of website for RailTel Enterprises Ltd.	Completion certificate	Date	10	Jul, 16	Sep, 16	Nov, 16	Jan, 17	Mar, 17
(b)	Creation of IT applications for day to day work	Completion certificate	Date	10	Nov, 16	Dec, 16	Jan, 17	Feb, 17	Mar, 17
Total				100					

For RailTel Enterprises Limited



 (Director)

Place: New Delhi

Date:

For RailTel Corporation of India Limited


 Chairman & Managing Director